Office of the Superintendent of Schools MONTGOMERY COUNTY PUBLIC SCHOOLS Rockville, Maryland

August 21, 2025

REVISED

MEMORANDUM

To: Members of the Board of Education

From: Thomas W. Taylor, Superintendent of Schools

Subject: Procurement Contracts of \$25,000 or More

[] Information [X] Action

Superintendent Recommendation:

The superintendent recommends that the Board of Education approve the request to expend up to the indicated values for procurement contracts of \$25,000 or more under the Annotated Code of Maryland, Education Article §5-112, §5-112(a)(3) and Board of Education Policy DJA, *MCPS Procurement Practices and Bid Awards*, as applicable. These contracts can support districtwide purchases and may not be limited to a specific division.

Formal bids and request for proposals were obtained and evaluated by the Department of Procurement, Division of Financial Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in the Department of Procurement's files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following calendar year, is available in the Funding Accountability and Transparency database on the Montgomery County Public Schools (MCPS) website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9, with local affiliates noted as applicable.

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, Funds have been budgeted in the amount of \$188,274 for the purchase and finance of a total of four vehicles, two Ford Escape and two Ford Explorer vehicles through the Montgomery County Government Contract #1114498; now therefore be it

Resolved, That vehicles be purchased and financed for a five-year term in the amount of \$188,274 under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

<u>Resolved</u>, That having been duly advertised or justified, the following contracts be awarded with the spending authority up to the values indicated with the most responsive and responsible bidders or offerors meeting specifications as follows:

Division of Specialized Support Services

4609.1

4883.1

Secondary & Elementary School Grades PreK–12 *Responsible Division*: Division of Special Education *Description*: This is a request to add additional funds to this Request for Proposal (RFP) to support the Division of Specialized Support Services' use of the contracts with Institute for Multi-Sensory Education (IMSE) and Really Great Reading, to support IMSE's enhanced Orton-Gillingham methodology and tools, to apply for intervention and online presentation tools and virtual implementation training courses and training licenses by Really Great Reading.

RFP Name: Literacy Intervention Materials for

<u>Awardees:</u>

Institute for Multi-Sensory Education, LLC	\$91,950
Really Great Reading Company, LLC	\$58,485
Total	\$150,435

Bid Name: Literacy and Mathematics Intervention Materials

for Middle School Grades 6-8-Extension

Responsible Division: Division of Special Education

Description: This is a request to extend this contract through June 30, 2026. A Math Intervention RFP is being planned in collaboration with the Division of Teaching and Learning in early Fiscal Year (FY) 2026. This level of funding is expected to support the program until the new RFP is in place. Currently this program is the only Tier 3 intervention for students at the secondary level. Math intervention is required in order to address certain math goals on students' Individualized Education Programs.

Awardee:

Houghton Mifflin Harcourt Publishing Company, Boston Massachusetts \$44,636

RFP Name: Literacy and Math Universal Screener and Progress

Monitoring Software and Services for Grades K-8

Responsible Division: Division of Special Education

23-2481-**Description:** This is a request to approve the annual contract for math and literacy interventions bridged through County of

Henrico, Commonwealth of Virginia, for the iReady Monitoring

Software and Services for Grades K-8.

Awardee:

Curriculum Associates, LLC, North Billerica, Massachusetts

\$100,200

RFP Name: Consulting, Instructional, and Training Resources—ESC Region 19 Allied States Cooperative **Responsible Division**: Division of Special Education

Description: This is a request to approve the annual contract bridged through Allied States Cooperative Region 19, for the

purchase of a unique learning system for comprehensive and modified licenses that provide resources for students with

cognitive disabilities.

Awardee:

Everway Holdco, LLC formerly known as n2y, LLC, Huron, Ohio

\$281,478

RFP Name: Music and Art Therapy Services—Extension **Responsible Departments:** Department of Special Education

Compliance and Department of Special Education

Prekindergarten and Related Services

Description: This is a request to extend the contract for music and art therapy services to students with disabilities through December 31, 2025. These services are based on student's needs as determined by Individualized Education Program teams.

Awardees:

Levine Music, Inc., Washington, District of Columbia Melody Music Therapy, Gaithersburg, Maryland

Total: [Invoice amounts will be based on individual requirements]

\$60,000

4890.1

1ARA

24-7474

1134.5

4291.4

RFP Name: Occupational Therapy and Physical Therapy Services

for Students with Disabilities—Extension

Responsible Department: Department of Special Education Prekindergarten and Related Services and Physical Disabilities Services

Description: This is a request to extend the contracts to multiple awardees for occupational and physical therapy services for students with disabilities, through December 31, 2025.

Awardees:

All Source Recruiting Group Inc., Coral Springs, Florida
Associated Professional Rehabilitation Services Inc.,
Brookeville, Maryland [DBE-owned]
The Stepping Stones Group, Lafayette, Colorado
Maxim Healthcare Services Inc., Columbia, Maryland
Soliant Health Inc., Jacksonville, Florida
Sunbelt Staffing LLC, Jacksonville, Florida
The Therapy Spot LLC, Pikesville, Maryland [DBE-owned]
Virtus et Scientia LLC, Lanham, Maryland [DBE-owned]
Total [Invoice amounts will be based on individual requirements]

\$125,000

RFP Name: Interpreting Services for Deaf/Hard of Hearing Individuals—Extension

Responsible Department: Department of Special Education Prekindergarten and Related Services and Physical Disabilities Services

Description: This is a request to extend the contract for prequalified vendors to provide interpreting services to MCPS students, staff, and parents who are deaf or hard of hearing, through December 31, 2025.

Awardees:

Accessible Integrated Media, Metairie, Louisiana Connected Communications, LLC, Gaithersburg, Maryland [DBE-owned]

Davida Fonner, Silver Spring, Maryland [DBE-owned] Effrem Young, Hyattsville, Maryland [DBE-owned] Frederick Interpreting Agency, Ijamsville, Maryland [DBE-owned]

Gifted Intermediate Holdings Inc., Glenn Dale, Maryland Hillary Hayes, Rockville, Maryland [DBE-owned] HIS Sign, LLC, Ashburn, Virginia Joyful Signing, LLC, Accokeek, Maryland Karina Tracy Shelton, Takoma Park, Maryland [DBE-owned] Latisha Kama, Columbia, Maryland [DBE-owned]

Marla Rishty, Rockville, Maryland [DBE-owned]
Neerja Vasishta, Rockville, Maryland [DBE-owned]
Purple Communications, Rockville, Maryland
Visual Language Associates, Silver Spring, Maryland
Forest Waves Connections, LLC/Thalia Edwards,
Germantown, Maryland, formerly 365 Interpreting Services, Inc.

Total [Invoice amounts will be based on individual requirements] \$320,000

Division of Safety and Emergency Management

Bid Name: Fire Alarm Monitoring—Extension

Responsible Division: Division of Safety and Emergency

Management

4107.6 **Description:** This is a request to exercise the second of three possible extensions of the annual contract for the fire alarm monitoring of MCPS district facilities, by Underwriter's

Laboratories, Inc., a certified alarm-monitoring company required to meet the standards and conditions set forth in the current Underwriter's Laboratories, Inc. Standard for Safety, UL-827.

Awardee:

ARK Systems, Inc., Columbia, Maryland

\$73,100

Division of Communications

Bid Name: Printing Supplies

Responsible Department: Department of Editorial, Graphics and

Publishing Services

7070.12 **Description:** This is a request to approve a new annual contract for printing equipment and supplies, including plates and ink additives, for the Editorial, Graphics and Publishing Services Print Shop.

Awardees:

Mark Andy Inc., Chesterfield, Missouri

E. H. Walker Supply Company, Inc., Rockville, Maryland

Total [Invoice amounts will be based on individual requirements]

\$85,000

Division of District Operations

Bid Name: Off-the Lot New Vehicles and Equipment—Extension **Responsible Division/Departments:** Division of Facilities Management, Division of Transportation Services, Department of Food and Nutrition Services, Department of Materials Management, and Division and Safety and Emergency Management

1114498

Description: This is a request to extend the annual contract for the outright or lease purchase of off-the-lot vehicles to include the lease purchase of two Ford Escape and two Ford Explorer vehicles for the Division of Transportation Services. This contract is utilized by all aforementioned divisions and departments throughout the year as needed.

Awardee:

Lindsay Ford, LLC, Wheaton, Maryland

\$800,000

Bid Name: Lamps—Extension

Responsible Departments: Department of Materials Management

and Department of Facility Maintenance

4095.8

7060.4

Description: This is a request to exercise the third and final extension of the annual contract for the purchase of lamps used within all MCPS facilities, and stocked in our Department of Materials Management warehouse.

Awardee:

C.N. Robinson Lighting Supply Company, Inc. dba CNR Lighting, Baltimore, Maryland

\$175,000

Bid Name: Towing, Transport and Recovery of Vehicles

and Buses

Responsible Division: Division of Transportation Services **Description:** This is a request to approve a new annual contract for towing, transport and recovery of vehicles and buses.

Awardee:

Automotive Support Services, Inc., Laurel, Maryland

\$280,000

Bid Name: Kitchenware and Small Equipment—Extension **Responsible Department**: Department of Food and Nutrition Services

7132.8

Description: This is a request to exercise the first of three annual extensions for the purchase of kitchenware and small kitchen equipment for use in MCPS cafeterias and in the central production facility.

Awardees:

Pasco Brokerage, Inc., Plano, Texas Sam Tell & Son, Inc., Farmingdale, New York 11400, LLC, Lancaster, Pennsylvania **Total** [Invoice amounts will be based on individual requirements.]

\$392,842

RFP Name: Bottled Drinking Water Services—Extension **Responsible Division/Department:** Division of Facilities Management—Department of Facility Maintenance

7922.2

9028.6

Description: This is a request to exercise the first of four annual extensions for the purchase of bottled water delivery and rental of water coolers for schools, offices, and portable classrooms. Items include 5-gallon containers of drinking water; room temperature and hot/cold dispensers; and paper cups. Sustainability and Compliance provides drinking water for all elementary school portables and buildings with non-potable drinking water.

Awardees:

DS Services of America, Inc, Dallas, Texas BlueTrition Brands Inc, Louisville, Kentucky *Total* [Invoice amounts will be based on individual requirements.]

\$175,000

Bid Name: Tree Maintenance, Removal and New Tree Planting—Extension

Responsible Department: Department of Facility Maintenance **Description:** This is a request to exercise the third of four possible extensions of the annual contract to provide tree maintenance, repairs, and new tree planting at various MCPS locations.

Awardees:

Empire Landscape, LLC, Silver Spring, Maryland [DBE-Owned] Mead Tree & Turf Care, Inc., Lisbon, Maryland Takoma Tree Experts, LLC, Adelphi, Maryland The F.A. Bartlett Tree Expert Company, Stamford, Connecticut **Total** [Invoice amounts will be based on individual requirements.]

\$330,000

Bid Name: Public Address System Replacement, Services, Repairs

and New Installation

Responsible Division/Department: Division of Facilities Management—Department of Planning and Construction

Description: This is a request to approve the first annual contract for the Installation of Public Address System Replacement,

Services, Repairs and New Installation.

Awardees:

Convergint Technologies, LLC, Chantilly, Virginia Pavion Corp., Chantilly, Virginia

Total [Invoice amounts will be based on individual requirements.]

\$875,000

RFP Name: Maintenance, Repair, Operating Supplies, Industrial

Supplies, and Related Products and Services—Extension

Responsible Department: Department of Materials Management

Description: This is a request to exercise the annual extension of the contract bridged through OMNIA Partners for end users to purchase appliances, and miscellaneous items using the MasterCard

(P-Card).

Awardee: Home Depot, USA, Inc., Atlanta, Georgia

\$850,000

RFP Name: Statewide Contract for Document Imaging

Solutions—State of Maryland—Extension

Responsible Division: Division of District Operations

001B0600215 **Description:** This is a request to extend the contract bridged

through the State of Maryland for the purchase/lease/rental of copiers/fax/scan equipment, located in the data center, Department

of Food and Nutrition Services, Department of Facility

Maintenance, Walt Whitman High School, Gaithersburg High School, Gaithersburg Middle School, Taylor Science Material

Center, and Copy-Plus.

Awardee:

Xerox Corporation

\$520,000

RFP Name: Print Goods and Services

Responsible Department: Department of Materials Management

Description: This is a request to approve the annual contract

bridged through OMNIA Partners for the purchase and

maintenance of copiers located in the MCPS Print Shop.

16154

9318.11

2020002755

Awardee:

Canon Solutions America, Inc.,

\$420,000

RFP Name: Operation and Maintenance of Wastewater

Treatment Facilities—Extension/Bridge

4400003819

4940.1

Description: This is a request to approve the final extension of the contract bridged through Howard County Government to provide services for the operations and maintenance of the wastewater treatment plant at Darnestown and Monocacy elementary schools.

Awardee:

Professional Startup & Operating Services, Inc., Forest Hill, Maryland

\$400,000

Division of Teaching and Learning

RFP Name: Digital Courses—Extension

Responsible Department: Department of Academic Programs 4915.1 **Description**: This is a request to exercise the third and final annual extension for digital courses to provide MCPS with high quality, comprehensive digital course materials in English, mathematics, science, social studies, and technology education/computer science. These are aligned with the Common Core State Standards adopted in Maryland, as the Maryland College and Career Ready Standards

Awardee:

Edmentum, Inc., Bloomington, Minnesota

\$332,060

RFP Name: Spanish Literacy Textbooks—Extension **Responsible Department:** Department of Curriculum

Development

Description: This is a request to exercise the first of three annual extensions for the purchase of Spanish Literacy materials to be used in a precursor course for "Spanish for Spanish Speakers" classes. Funds in the amount of \$112,770 were approved at the May 9, 2024, Board of Education business meeting (Resolution No. 210-24); however, only \$75,388 was spent in FY 2025; the

remaining balance of \$37,382 will be spent in FY 2026.

Awardee: Vista Higher Learning, Inc., Boston, Massachusetts [DBE-Owned]

\$0

RFP Name: French 1–3 Textbooks—Extension **Responsible Department:** Department of Curriculum

Development

4941.1 **Description:** This is a request to exercise the first of three annual extensions for the purchase of French Textbooks, Levels 1–3, to be used in MCPS secondary schools' world language classes. Funds in the amount of \$550,000 were approved at the May 9, 2024, Board of Education business meeting (Resolution No. 210-24); however, only \$249,991 was spent in FY 2025; the remaining balance of \$300,009 will be spent in FY 2026.

Awardee: Klett World, Languages, Inc., Chicago, Illinois

RFP Name: Out of School Time Academic Support and Enrichment Programs—Extension

Responsible Department: Department of Academic Programs **Description:** This is a request to exercise the second of three extensions of the annual contract for academic support and enrichment programs to provide proven, evidence-based, culturally relevant programs targeted to engage diverse student populations and meet the needs of MCPS' most underserved students. These programs aim to provide literacy and/or mathematics support with embedded social-emotional learning support, science, technology, engineering and mathematics, and robotics programs, and college and career readiness preparation.

Awardee:

4971.1

Identity, Inc., dba Identity of Maryland, Inc., Gaithersburg, Maryland

\$0

\$0

Division of Human Resources and Talent Management

BID Name: Criminal Background Checks and Fingerprinting

Services

Responsible Division: Division of Human Resources

and Talent Management

23MISC5 *Description*: This is a request for approval of the contract for

fingerprint and background check services bridged through Frederick County Public Schools. The vendor will provide Livescan fingerprinting mobile units to multiple MCPS locations

Livescan inigerprinting moone units to matuple tyrers location

to efficiently process fingerprinting for approximately

11,000 staff members.

Awardee:

All American Protective Services, LLC dba American Identity Solutions

\$800,000

TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE

\$7,789,751

TWT:IAW:amd

Attachment

					Total No.			
		No. of	No. MFD	Total No.		Total No.		
		Vendors	Vendors	of Bids	Bids	of Bids	Total No. of MFD	
BID/RFP No.	BID NAME	Mailed	Mailed	Received		Awarded	Contracts Awarded	
<i>BIB</i> /1411 1(0.	Literacy Intervention Materials for Secondary & Elementary							
4609.1	School Grades PreK–12	N/A						
	Literacy and Mathematics Intervention Materials for							
4883.1	Middle School Grades 6–8—Extension	15	0	11	0	1	0	
	Literacy and Math Universal Screener and Progress		!			ļ.		
23-2481-1ARA	Monitoring Software and Services for Grades K–8	Bridged through the County of Henrico, Commonwealth of Virginia						
	Consulting, Instructional, and Training Resources—ESC	<u> </u>	<u> </u>	<u>J</u>			<u> </u>	
24-7474	Region 19 Allied States Cooperative	Bridge through Allied States Cooperative Region 19						
4890.1	Music and Art Therapy Services—Extension	N/A						
	Occupational Therapy and Physical Therapy Services for							
1134.5	Students with Disabilities—Extension	N/A						
	Interpreting Services for Deaf/Hard of Hearing							
4291.4	Individuals—Extension	N/A						
4107.6	Fire Alarm Monitoring—Extension	20	8	1	0	1	0	
	, and the second							
7070.12	Printing Supplies	8	1	2	0	2	0	
	5 11							
1114498	Off-the-Lot new Vehicles and Equipment	Bridged through Montgomery County Government						
4095.8	Lamps—Extension	11	2	2	0	1	0	
70.00 4	T . T	2	0	2	0	1		
7060.4	Towing, Transport and Recovery of Vehicles and Buses	2	0	2	0	1	0	
7132.8	Kitchenware and Small Equipment—Extension	10	4	4	1	3	0	
7132.0	Tritonenware and oman Equipment—Extension	10	1 7		1	L J	<u> </u>	
7922.2	Bottled Drinking Water Services—Extension	N/A						
	Tree Maintenance, Removal and New Tree							
9028.6	Planting—Extension	20	1	4	1	4	1	
	Public Address System Replacement, Services, Repairs and							
9318.11	New Installations	24	13	2	0	2	0	

		No. of	No. MFD	Total No.	Total No.	Total No.		
		Vendors	Vendors	of Bids	Bids	of Bids	Total No. of MFD	
BID/RFP No.	BID NAME	Mailed	Mailed	Received		Awarded	Contracts Awarded	
16154	Maintenance, Repair, Operating Supplies, Industrial Supplies, and Related Products and Services—Extension	N/A						
001B0600215	Statewide Contract for Document Imaging Solutions—State of Maryland—Extension	Bridge through State of Maryland						
2020002755	Print Goods and Services	Bridge through Omnia Partners						
4400003819	Operation and Maintenance of Wastewater Treatment Facilities—Extension/Bridge	Bridge through Howard County Government						
4915.1	Digital Courses—Extension	21	0	3	0	1	0	
4940.1	Spanish Literacy Textbooks—Extension	220	30	2	1	1	1	
4941.1	French 1-3 Textbooks—Extension	220	30	4	1	1	0	
4971.1	Out of School Time Acvademic Support Enrichment Programs—Extension	55	10	23	7	1	0	
23MISC5	Criminal Background Checks and Fingerprinting Services	Bridge through Frederick County Public Schools						
070924-SCC	Office Supply and Workplace Catalog Solutions	Bridge through Sourcewell						
7094.7	Aftermarket Automotive Parts—Extension	48	7	21	5	14	2	
7242.1	Parts for Lenovo Chromebooks Repair and Maintenance—Extension	N/A						
9140.4	Miscellaneous Foods—Extension	22	2	12	0	0	6	